

## SAFEGUARDING YOUR INVESTMENT

John R. Waters & Company provides you with more than reliable information from competent, experienced accountants and business/financial advisors. You also receive the personal, sincere attention that is sometimes hard to find.

Most clients have been with John R. Waters & Company for more than 10 years. We achieve that degree of trust and satisfaction



through independent impartial advice, ever-increasing levels of attentive service, and policies that follow the letter and spirit of accounting professionals' guidelines and regulations.

### Providing You Strong Financial Advice and Resources

Whether you're a rapidly growing corporation, an emerging business or an individual looking to build long-term wealth, you will find at John R. Waters & Company the advice and resources to put your plan into action:

- Staff with a Master of Taxation and an M.B.A. in Operations Management
- A former IRS agent now partner in charge of Taxation
- Deep knowledge of QuickBooks®, including a QuickBooks® pro advisor

- Experience in managing growth for large corporations
- Proprietary software for managing trust and estate investments
- Tax planning and financial strategies for multi-state corporations

### Serving Multiple Industries

You want more than just a general accountant or advisor. You desire a CPA who understands your specific business and strives to learn more. John R. Waters & Company assigns specialists to study the intricacies of your business and grow with you as professional friends who want you to succeed.

We serve businesses across numerous industries including, but not limited to:

- Manufacturing
- Product distribution
- Real estate development
- Commodity trading
- Auto dealerships
- Office and industrial maintenance
- Professional service firms
- Construction

**“Service means being available, attentive, responsive, and knowledgeable. I believe that outstanding service is the distinguishing factor that sets a business apart from their competition.”**

*Tracy Healy, Client for over 10 years*

## ADAPTING TO WHAT YOU NEED

Times change, and so do your requirements. John R. Waters & Company offers services that develop with you through all phases of your life and your business.

**Assurance Services**—Accurate and reliable financial reporting—the backbone of your business—greatly influences you and your lenders' decisions. Whether you need an audit, a review or a compilation, we strive to provide you and your shareholders with prompt, objective reports.

**Accounting**—Your business's vitality depends on its data, which in turn mandates a thorough familiarity with accounting processes and software. You can count on us for the necessary support in these areas, as well as in payroll accounting, transactional processing and advisory services.

**Tax Services**—Look to us for customized tax compliance and planning and federal and state

authority representation. We will also help you with the more sophisticated and unfamiliar tax issues. Together, we can properly and efficiently structure your current tax obligation and maximize your overall wealth.

**Wealth Management**—You and your heirs deserve the full benefits of what you've earned through your life's work. We collaborate with you and your financial planner to develop the right estate or retirement plan, set up trusts, and designate trustees.

**Business Consulting**—Recognizing and benefiting from extraordinary business opportunities often requires an outside organization's assistance and perspective. We are your trusted, observant partners in mergers and acquisitions, due diligence, and outsourced CFO services. Our strategic planning and projections and forecasts services assist clients with additional financing needs.

**“The ability to be attuned to the current times and have insight into the changes in your marketplace is important to providing valuable information. I expect the companies I deal with to be progressive.”**

*Walter G. Treiber, President & CEO, Chicago White Metal Casting, Inc.*

